

TABELL'S MARKET LETTER

Delafield, Harvey, Tabell

909 STATE ROAD, PRINCETON, NEW JERSEY 08540

DIVISION OF

Janney Montgomery Scott Inc.

MEMBER NEW YORK STOCK EXCHANGE, INC
MEMBER AMERICAN STOCK EXCHANGE

April 19, 1974

We have examined, in our past two letters, the merits of an attitude toward stock prices more positive than we have been able to assume for some time—specifically suggesting the possibility that the lows of last December may ultimately prove to be an important cyclical turning point. We are, as we have suggested for the past two weeks, still not totally convinced of the conclusiveness of this contention and are not yet willing to base investment policy thereon. Yet a number of arguments in its favor do begin to emerge.

Interestingly, a number of these arguments center around the calendar, which, for the first time in many months, is beginning to work in the market's favor. It has never been our thought that seasonal patterns in the stock market should be relied on in toto. Indeed, ironically enough, if reliance on these patterns proves to be correct in the current instance, such reliance will be proved to have been wrong last December. At that time, it was possible to argue that the month's low was not a major bottom, simply because no major low in many years of market history had occurred between December and April. Now, however, seasonal patterns are suggesting that 1973 may be the first instance of just that phenomenon occurring.

To begin with, let us consider the historical length of past bear markets. The longest downswing in the postwar experience, that of 1968-70, lasted 18 months. Most of the others have been considerably shorter. If we are still in the bear market which began in January, 1973, it is now 16 months old. The record tends to suggest that time is running out.

The phenomenon of the year-end rally and the December low is one which we have often discussed in this space. In 17 of the 48 market years since 1926, the low of the previous December has never been broken. In 22 of the 31 years that the low was, in fact, penetrated, penetration took place in January or February. With only four exceptions such a penetration, if it was going to occur, took place prior to April 26 and two of those exceptions turned out to be temporary aberrations in what was basically an upward market year. The fact that the December lows have, in fact, held as late as the date of the current writing in 1974, must be viewed in a positive sense.

The final interesting bit of calendar evidence is provided by the decennial pattern. We have, ourselves, always been a bit suspicious of this pattern since we can find no particular rationale for it. It is, nonetheless, on the face of it, persuasive. The 70 market years from 1900 through 1969, have included 43 advancing and 27 declining ones, with the average advance being 6.5%. Yet for some reason, years ending in the digits 4 and 5 have tended to depart dramatically from this norm. Six of the seven years ending in 4, from 1904 through 1964, were advancing ones and five of them produced advances greater than the overall average. The average performance for such years is a 16.71% gain. The pattern for years ending in 5 is even stronger. All seven of these years produced advances of an amount greater than the 70-year average and the mean performance for the seven years is a 34.42% advance. Based on this theory, at least, we are entering into what must be considered an auspicious portion of the decade.

Now, as we said above, we think total reliance on patterns of this sort is probably superficial, and we would want to see the bullish argument confirmed by more persuasive technical evidence as the market pattern develops. We think, however, the factors cited above will provide an interesting background to such evidence should it emerge.

Dow-Jones Industrials (12:00 p.m.) 860.92
S & P Comp. (12:00 p.m.) 93.82
Cumulative Index (4/18/74) 593.76
AWT/jb

ANTHONY W. TABELL
DELAFIELD, HARVEY, TABELL

No statement or expression of opinion or any other matter herein contained is, or is to be deemed to be, directly or indirectly, an offer or the solicitation of an offer to buy or sell any security referred to or mentioned. The matter is presented merely for the convenience of the subscriber. While we believe the sources of our information to be reliable, we in no way represent or guarantee the accuracy thereof nor of the statements made herein. Any action to be taken by the subscriber should be based on his own investigation and information. Janney Montgomery Scott, Inc., as a corporation, and its officers or employees, may now have, or may later take, positions or trades in respect to any securities mentioned in this or any future issue, and such position may be different from any views now or hereafter expressed in this or any other issue. Janney Montgomery Scott, Inc., which is registered with the SEC as an investment advisor, may give advice to its investment advisory and other customers independently of any statements made in this or in any other issue. Further information on any security mentioned herein is available on request.