

Walston & Co.

Inc

INVESTMENT BANKERS • MUTUAL FUNDS • MUNICIPAL BONDS

Members New York Stock Exchange

and Other Principal Stock and Commodity Exchanges

OFFICES COAST TO COAST AND OVERSEAS

TABELL'S MARKET LETTER

May 27, 1966

The prevailing stock market attitude appears to have changed from panic to lassitude.

On May 17, when the Dow-Jones Industrial Average reached an intra-day bottom of 859.13, the index had completed the sharpest decline in over four years, a drop of 14.2%. From that point the Dow chalked up advances in 7 out of 8 trading sessions to reach a high this week of 897.04 in a sharp upswing at Friday's close. The most notable feature of this rally has been the sharp reduction in trading activity. While volume had reached peaks of over 13 million shares on the way down and was almost 10 million shares on the day when the low was made, it has steadily declined since and reached a nadir of 4.8 million shares on Friday. Contrary to popular theory, this decline in volume on the upside is, on the record, neither bullish nor bearish. It is a phenomenon which has characterized a number of short-term rallies within major downswings, but it has also taken place shortly after a good many major bottoms.

The obvious question in the minds of a great many investors at the moment must be whether the present upswing is simply a short-term interruption within a major downtrend or whether it constitutes a signal that the downtrend has been reversed. In tackling this question, a number of considerations present themselves, not the least of which is the rather striking internal condition of the market as of last May 17. At that point, most of the short and intermediate term indicators followed by this letter had reached a deeply over-sold condition normally characteristic of major market bottoms. One such indicator, indeed, became more over-sold than it had done at any time since 1937, a rather striking comparison when one realizes this period includes the market bottoms of 1946, 1957, and 1962. Last week's rebound from this over-sold position had produced bearish inferences in all but the most sensitive of these indicators.

However, one interesting characteristic of extremely over-sold markets may be noted. In a great many cases the low reached at the time of the extreme over-sold condition does not turn out to be the low in the market. Very often the extreme over-sold low is followed, from two weeks to a month later, by a further low just slightly below the previous one. In general, this subsequent decline tends to be more selective and a great many stocks do not move on to new bottoms. It is these stocks, generally, that tend to be the leaders of the subsequent advance.

Of course, the possibility remains that the upward move from May 17 to date is nothing more than a typical interruption in a major downswing. Such an interruption occurred, to cite one example, in August 1957 when the Dow, having dropped off sharply from a high of 524 to a low of 470, staged a smart rally which carried, six days later, to a high of 488, the bottom of this rally also coming from an extreme over-sold condition. The strength proved to be abortive, however, and stocks moved on to new lows with the Dow reaching its nadir of 416 in October. One observation about short-term rallies in bear markets, however, can be made. They tend, in general, to be fairly short. In almost all cases, they last, from bottom to peak, no more than six trading days. Moreover, they are generally erased and a new low made within two weeks. Thus, the ability of the present upswing to extend itself for nine trading days must be considered a mildly encouraging signal. Further encouragement would be provided if the Dow could get through next week, say, without posting new lows. Such action would not eliminate the possibility of the terminal decline which follows an over-sold condition noted above, but it would sharply lessen the probability that last week's action constitutes only a minor interruption in a market headed for significantly lower levels.

Meanwhile, our basic opinion on the character of the market remains unchanged. As time goes on, it will become evident that a great many stocks commenced major downtrends at their February highs. A great many more stocks show no evidence of cessation in the downtrends which began last year. The range of attractive stocks presently available has been drastically restricted, and it should be the objective of every investor to upgrade his portfolio accordingly.

Dow-Jones Ind. 897.04

Dow-Jones Rails 230.89

ANTHONY W. TABELL

WALSTON & CO., INC.

This market letter is published for your convenience and information and is not an offer to sell or a solicitation to buy any securities discussed. The information was obtained from sources we believe to be reliable, but we do not guarantee its accuracy. Walston & Co., Inc. and its officers, directors or employees may have an interest in or purchase and sell the securities referred to herein.